

&XUULFXOXP 9LWDH

,ZDOR\H 2MR 2OXND\RGH



7LWOH \$VVLVWDQW 3URIHVV
)DFXOW6FKRRO RI %XVLQHVV\

\$GGUW\ \$YHQ'UGOXQ <DW 6HQ
/LO\ &RXUW ' 7UHD\
7DLSD 0DFDX



2IILFH %ORFN 2 5RRP 2
+REE\ 7HDFKLQJ 5HVHDFK
\$FWLYLWLHV

\$FDGHPLF 4XDOLILFDWLRQ

3K '&DWKROLF 8QLYHUVLW\ 8QLYHUVLW\ RI 6DLQW -R
0DVWHU 8QLYHUVLW\ RI /DJRV 0DUNHWLQJ
0DVWHU 8QLYHUVLW\ RI /DJRV %XVLQHVV \$GPLQLVW

:RUNLQJ ([SHULHQFH

3UHVHQW \$VVLVWDQW 3URIHVV 6FULHQBFLYHQV ZMFKQRORJ\ 0D
/HFWXUHU 8QLYHUVLW\ RI 6DLQW -RVHSK 0DFDX
± /HFWXUHU 158101HHPULW\ 1LJHULD

7HDFKLQJ \$FWLYLWLHV

,QWHUQDWLRQDO %XVLQHVV

%XVLQHVV 6WUDWHJ\

0XOWLQDWLRQDO %XVLQHVV &RUSRUDWLRQ 0DQDJHPHQW

%XVLQHVV &RPPXQLFDWLRQ

5HVHDFK \$UHDV

%LODWHUDO 7UDGH \$JUHHPHQWV

(PHUJLQJ PDUNHWV 2ZQHUVKLS DQG /RFDWLRQ 6SHFLILF \$GYD

&KLQHVV 0180DQDJHPHQW

6HOHFWHG 3XEOLFDWLRQV

x 2MR 2OXND\RGH ,ZDOR\H +RQJ .HL ,P \$GHQL\L 'DPLOROD 2

\$OYHV 0LFKDHO 7ULPDUFKL 7KH (PHUJHQFH 6SIH 5HMLRXUF

\$GYDQWDJHV LQ (BHVWDQJ 0EUDHW\

x =KDQJ - Q# ;3-Hü/p

x ,ZDOR\H 2 2 6XSSRUWLQJ ,QIUDVWUXFWXUHV 3UR
\$GYDQWDJHV IRU 5HVRXUFHV VHHNLQJ &KLVGHODWLRQV
RI \$UWV DQG &RPPHUFH

x *EDGDPRLV \$,ZDOR\H 2 2 %DPEHU ' \$Q H[S
FRQVXPSW (DQG RKRQRQ EHYHUXDWHWLRQ LQ) HUR 6FLHQFH

2WKHU 3URIHVVLHQDO \$FWLYLWLHV

x ,ZDOR\H 2 2 DQG 6KL * - 0DUNHW 5HFHSWLYHQH
&KLQHVH)LUPV LQ (PHUJLQJ 5HODWLRQV QUFK RQ &RQVXP
%HKDYLRU LQ 'HYHSSRSLQJ,*1D'OREQ

x ,ZDOR\H 2 2KH ,QIXHQFH RI *RYHUQPHQW 3ROLFLHV RQ
1LJHULD ,Q ,YR &DUQHLUR 'H 6RXVD 'LDNLWH \$ ' DQG ,ZD
&XOWXUDO ,GHQWLW\ DQG (PHUJLQJ 5HODWLRQV LQ D *ORE

x \$PDGDVXQ,ZDOR\H 2 2 %XLOGLQJ 'HYHORSPHQW 6WD
&KLQHVH \$OWHUQDWLYH 1Q5LVH 7KHUHQW R&KLSRUWXQL
5RXWOHGJH

x ,YR &DUQHLUR 'H 6RXVD 'LDNLWH \$ ' DQG ,ZDOR\XOWXUDO
,GHQWLW\ DQG (PHUJLQJ 5HODWLRQV LQ D *OREDOLJHG :RU

+RQRUV \$ZDUGV

)XQGLQJ 9LFH 3UHVVLGHQW RI \$IULFDQ &KDPEHU RI &RPPHUFH